

Leadership Check

Name: _____ Company Name: _____
E-mail: _____ Phone: _____

First, Check off as many points as you feel apply to you and your company.
Then, put an asterisk beside the most important issue(s) for you.

What do I need to Lead to the Next Level?

- ___ 1. Recruit & Retain: Hire and keep the right people
- ___ 2. Incorporate a solid recognition system that motivates the team
- ___ 3. Address our succession challenges
- ___ 4. Enjoy the job more
- ___ 5. Develop more skills in _____
- ___ 6. More accountability to key actions
- ___ 7. Improve our organizing and prioritizing skills
- ___ 8. Increase our ability to take risks
- ___ 9. Clearer vision and plans to match
- ___ 10. More balanced and clear long term vs. short term plans
- ___ 11. Higher performing team
- ___ 12. Develop a more well-rounded leadership style
- ___ 13. More effective two-way communication
- ___ 14. Learn how to avoid assumptions and be willing to admit we don't know
- ___ 15. Lead more effective meetings
- ___ 16. Identify and understanding of Sales vs. Profits priorities
- ___ 17. Design and implement strategies for more consistent growth
- ___ 18. Design a mindset and system that supports constant improvement
- ___ 19. Learn how to move through learning curves faster and manage growth
- ___ 20. Ability to get comparables (metrics) to go up year to year
- ___ 21. More assertiveness to take the tough decisions sooner
- ___ 22. Choose the right incentives that create the results we need
- ___ 23. More focus on quality at all levels (product, service and organization)
- ___ 24. Learn how to give more powerful presentations
- ___ 25. Design more simple systems that are followed
- ___ 26. Greater clarity & respect of roles and responsibilities
- ___ 27. Develop mentor relationship(s)
- ___ 28. Take better care of the clients
- ___ 29. Develop more authority—to make decisions
- ___ 30. Develop ability to delegate more
- ___ 31. Increase initiative
- ___ 32. Handle change more proactively
- ___ 33. Connecting with resources I don't have
- ___ 34. Connecting with like-minded business leaders to expand my network
- ___ 35. Other _____

Hand in or FAX completed form to Coach Pauline at 613-688-3518



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and Leaders who want to grow their business.



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